



# Lowering Truck Rolls on Installations & Service Calls

- Increased QoS

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SCTE Iowa Heartland Chapter

## Technical Session Overview

- Troubleshooting the Triple Play Services
- Digital Testing
- Return Path Analysis
- Automated Testing
- Home Installation Process Certification
- Benefits of Certified Installation/Service call
- Live Demonstration

# Goal - Reduce Repeated Truck Rolls



Planning only 1 trip  
no putting out fires

Testing, Measuring, Documenting  
Historical Data - Results

# Challenges faced by the Customer



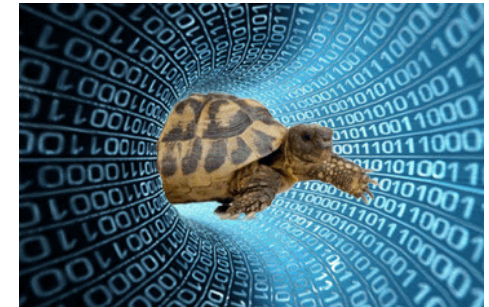
Poor Picture Quality



Slow Internet



Dropped calls



Slow Transmission Network Challenges

## Challenges faced by the Technician

- Increased SD and HD services
- Higher Demand for QoS and Reliability
- More Competition from Telecom & Others
- Must Reduce Truck Rolls & Service Calls
- Additional Products and CPE to learn
- Operational Costs are greater
- Enhancing Customer Experience

# Challenges with Corporate Objectives

- Lowering Repeated Truck Rolls
- Lowering Customer Churn Rate
- Documenting Installation & Service Visit
- Achieving Automated Test Results
- Accessing Historical Data
- Preserving Network Reliability/Performance & QoS
- Improve Customer Satisfaction/Viewer Experience

# What is Home Installation Process (HIP)

- Verifying the health of the subscribers network
- Taking corrective actions to ensure network performance
- Creating a birth certificate for future references

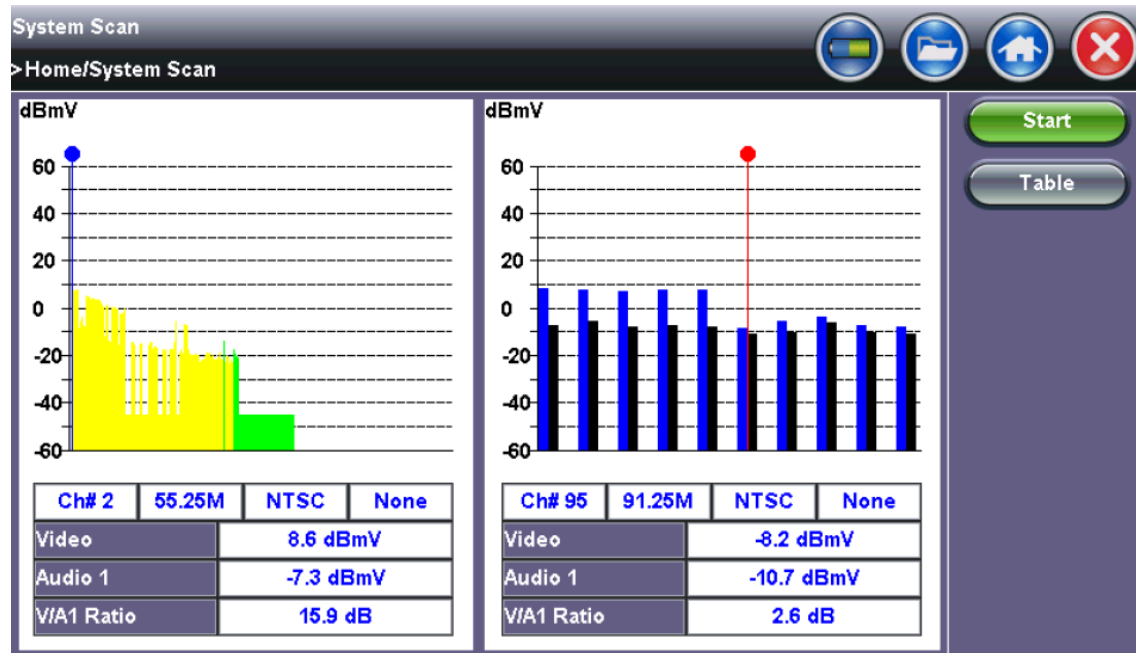


# Troubleshooting the Triple Play

## Step by Step Procedures

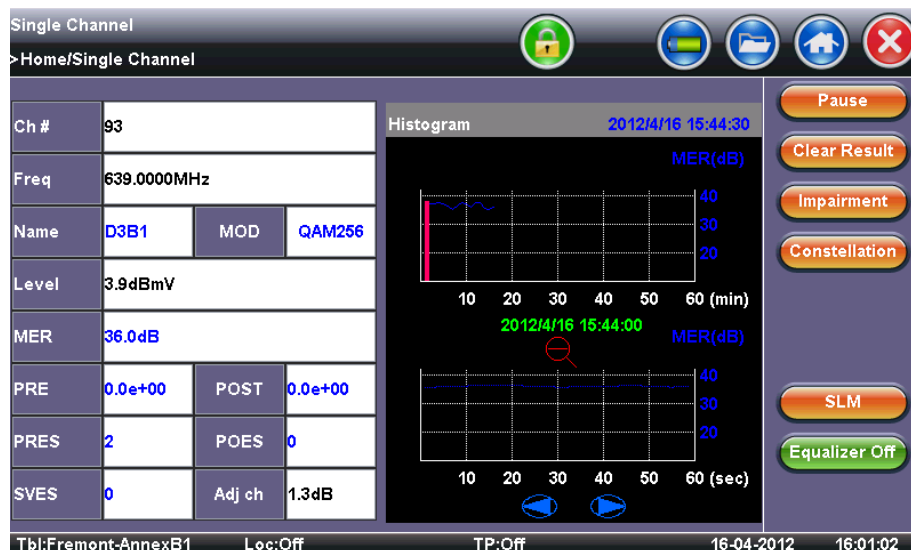
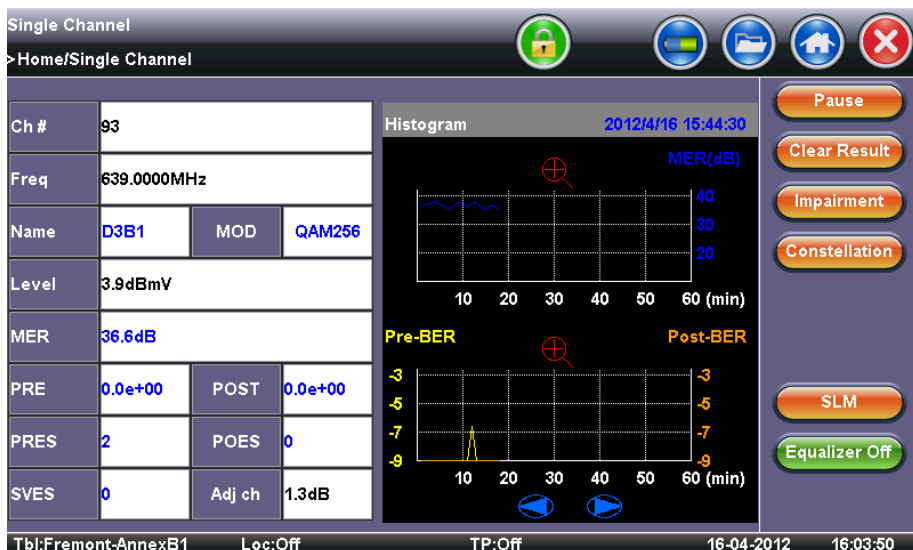


- Provides graphical view of the entire channel plan based on the selected channel table.
- Both Analog and Digital channels are measured
- Fast visual snapshot of Analog, Digital, or DOCSIS carrier levels.
- Digital channels should be 6 to 10 dB below Analog channels
- DOCSIS/Digital channel levels should range between -8 to +7 dBmV



## Digital Signal

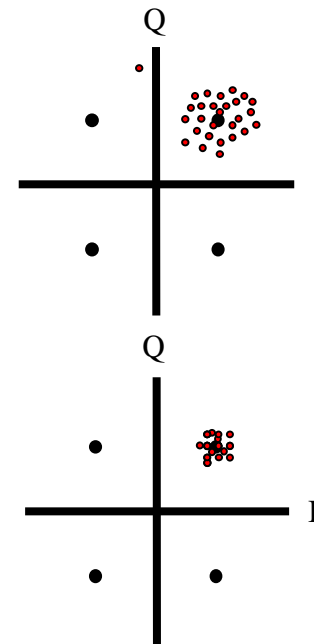
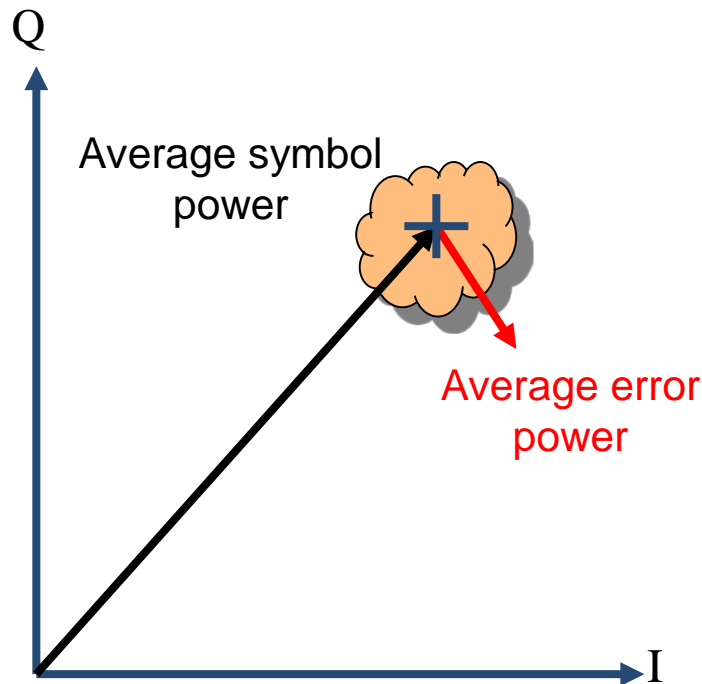
- Average power of QAM
- MER
- BER: Pre FEC and Post FEC
- Pre/Post Errored Seconds
- Severely Errored Seconds



- What is QAM?
  - QAM stands for Quadrature Amplitude Modulation.
  - A scheme that transmits data by changing the amplitude of two carrier waves
  - The two carrier waves are out of phase with each other by 90 degrees
  - Each carrier represents half the transmitted symbol.
  - Multiple levels of amplitude & phase modulation
  
- Digital Cable uses QAM to transmit signals - two major QAM schemes are;
  - 64QAM which has a data throughput around 28 Mbps
  - 256QAM which has data throughput of 38.8 Mbps

## ■ Modulation Error Ratio (MER)

- Measures the “signal-to-noise ratio” (SNR) in a digitally modulated carrier
- Expressed in dB, indicates the system margin available before a failure can be expected
- Considers amplitude, phase noise and other impairments on the signal
- Is a direct measure of modulation quality and is linked to the bit error rate of signal



A large “cloud” of symbol points means low MER - this is not good!

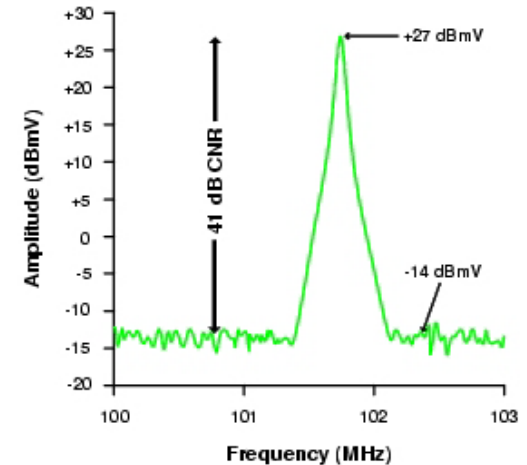
A small “cloud” of symbol points means high MER - this is good!

## ■ Carrier-to-Noise (C/N) ratio

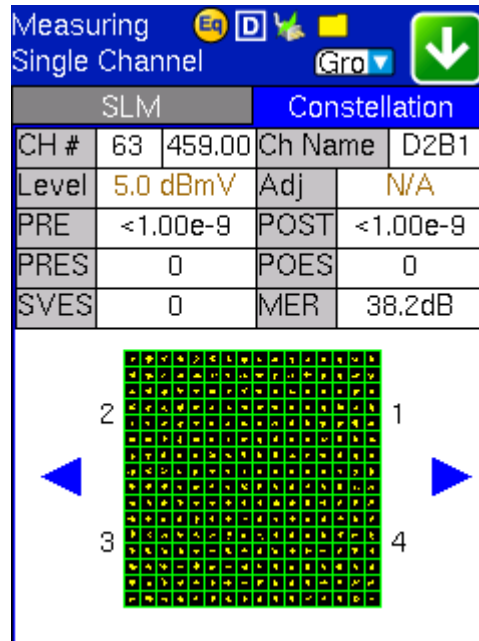
- Used in analog systems – measures ratio of peak video carrier power over the noise in the channel, over the system bandwidth expressed in dB.
- Can be performed on digital signals, but does not provide a complete picture.

## ■ MER and SNR

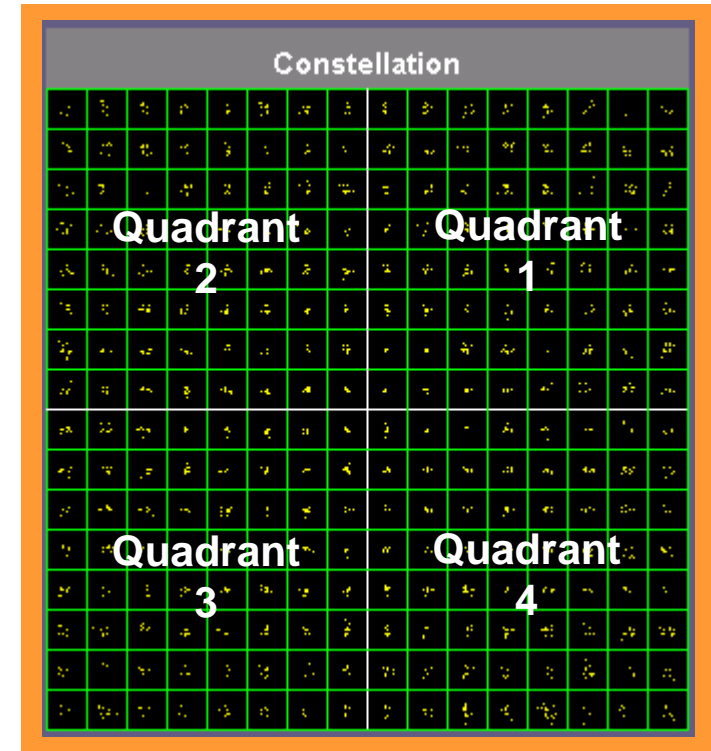
- Used in digital systems however the terms "SNR" and "MER" are often used interchangeably
- MER is digital complex baseband signal-to-noise ratio (SNR) and is the ratio, in dB, of average symbol power to average error power.



- Constellation display
  - Provides a graphical view of the demodulated QAM signal.
  - Allows quick identification of impairments such as gain compression or IQ imbalance.
  - The visual appearance of the constellation can be used to isolate and troubleshoot problems.

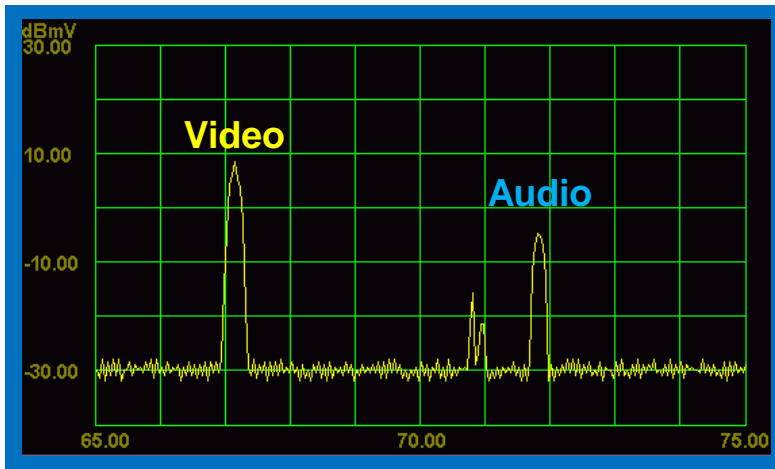


- **Quadrants/Boxes**
  - Each box in the diagram contains one symbol
  - 64QAM: 6 bits per symbol, thus 64 boxes
  - 256QAM: 8 bits per symbol, thus 256 boxes
- **Decision Boundaries/Build-Up**
  - Each location on the constellation is framed by decision boundaries
  - If the signal falls within these boundaries, the correct data will be received
  - If it falls in an adjacent area, the data will be in (bit) error
  - Locations on the constellation build up over time
- **Purpose**
  - Shape and distribution of dots are indicative of signal impairments and help you interpret and understand QAM Modulation related problems



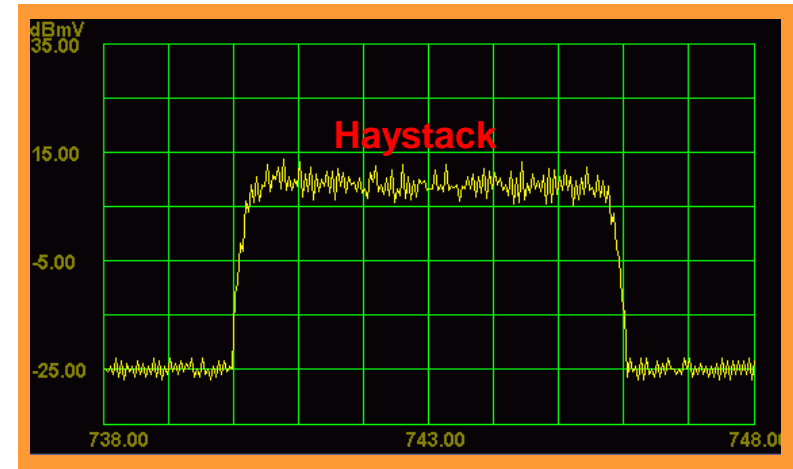
# Digital vs Analog carriers Spectrum

Analog



- Video & two audio channels are modulated in three separate frequencies in a 6 MHz bandwidth.
- Transmitted at different levels. Normally, a video channel is about 10dB higher than the audio channels.
- Signals are in analog nature, therefore, more resistance to noise.

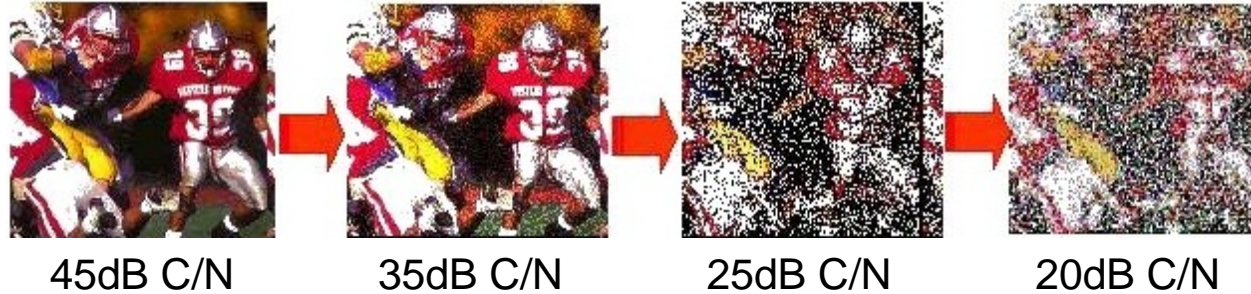
Digital



- Video and Audio signals are digitized, then modulated (QAM16/64/256), and transmitted in a 6MHz band
- Digital symbols (bits) are embedded in the Haystack.
- Noise can affect the digital bit streams
- FEC (forward error correction) is used to correct errors caused by noise



## Effect of noise on Analog Systems (Gradually Poorer C/N)



## Effect of noise on Digital Systems (Gradually Poorer MER)

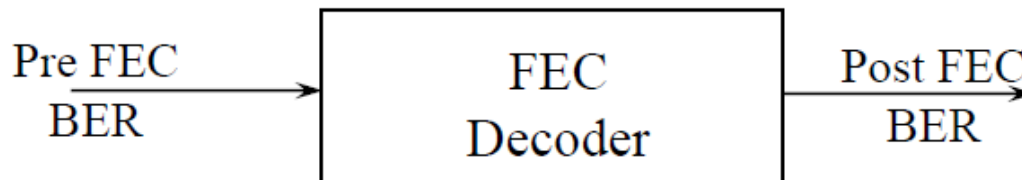


- Noise has little effect on digital signals until the system fails completely – commonly referred to as the “cliff effect”
- When a minimum signal quality (Max bit error rate i.e. Post-FEC error rate) is reached, the digital decoder (QAM demodulator) is no longer able to recover the digital bit stream.

- What is BER?
  - Major indication of system health
  - As data is transmitted some of the bits may not be received correctly
  - The more bits that are incorrect, the more the signal will be affected
- BER Definition
  - BER is defined as the ratio of the number of wrong bits over the number of total bits.
  - BER is displayed in Scientific Notation.
  - The more negative the exponent the better
  - $>1.0E-7$  Pre-BER is the minimum for an installation
- Typical Problems
  - FEC can typically correct errors that are spread out due to noise problems
  - FEC may not be able to correct errors that are grouped due to intermittent problems such as ingress or loose connectors.

## ■ What is FEC?

- The FEC process adds information to each packet in the transport stream, to enable the correction of transmission errors.
- Additional data is generated using Reed Solomon encoder calculated from the original data stream before transmission
- Using the same Reed Solomon decoder at the receiving end, bit errors can be detected which is called Pre-FEC errors
- By going through the error correction algorithm, some Pre-FEC errors can be corrected.
- When Pre-FEC errors become significant and some errors cannot be corrected, they are termed Post-FEC errors
- Post-FEC errors cause poor TV signal quality and/or Internet data retransmission
- Since analysis can be made on live data, this is the method recommended for non-intrusive in-service bit error ratio estimation.



- Most Receivers have internal Adaptive Equalizers
  - Its important to measure a signal the way a real receiver would
- Adaptive Equalizer may be required for QAM symbol lock
  - Some signals cannot be measured without equalization.
- Valuable Troubleshooting tool
  - Distinguish between linear gain/phase errors and non-linear distortion.
  - Measure real systems while in service.
  - Quantify amount of stress put on receiver's equalizer.

- General Operating Guidelines (MER)
  - 64QAM set top converters usually require >23dB MER to operate
    - Allow a margin of 3 or 5dB for system degradation
  - 256QAM set top converters usually require >28dB MER to operate
    - Allow a margin of 3 or 5dB for system degradation
  - 256QAM picture tiling begins around 28dB MER
  - “Digital Cliff” crash threshold point
    - 23dB for 64QAM
    - 28dB for 256QAM
  - A good MER is usually around 33dB or higher for 256QAM at customer device

# **MER TARGET - *THE “CLIFF” EFFECT***

- What is The “Cliff Effect”?



Operating margin  
Zone

Risk  
Zone  
**RS-FEC**

Crash  
Zone

Upstream	16 QAM	>22dB	22dB - 20dB	<17dB	<b>Objective</b>	
UP/Downstream	64 QAM	>28dB	28dB - 26dB	<23dB	P- BER	CER
Downstream	256 QAM	>33dB	33dB - 31dB	<28dB	>1 x10 <sup>-8</sup>	>9 x10 <sup>-7</sup>

- Performs more detailed measurements on pre-defined channels
- Can test multiple channels
- Can test Digital, Analog and Data channels

Installation Check  
Home/Installation Check/Detail

Digital Check								
Channel	Freq (MHz)	Name	QAM	Level (dBmV)	MER (dB)	Pre-BER	Post-BER	Adj ch (dB)
93	639.00	D3B1	QAM256	4.5	37.2	1.0e-09	1.0e-09	1.2
94	645.00	D3B2	QAM256	3.3	37.6	1.0e-09	1.0e-09	-0.7
100	651.00	D3B3	QAM256	3.1	39.0	1.0e-09	1.0e-09	-0.2
101	657.00	D3B4	QAM256	2.6	38.9	1.0e-09	1.0e-09	-0.1
102	663.00	D3B5	QAM256	2.0	38.7	1.0e-09	1.0e-09	-0.9
103	669.00	D3B6	QAM256	2.2	38.1	1.0e-09	1.0e-09	-0.6
104	675.00	D3B7	QAM256	2.2	38.6	1.0e-09	1.0e-09	-0.4
105	681.00	D3B8	QAM256	3.0	34.9	1.0e-09	1.0e-09	0.6

Tbl:Fremont-AnnexB1    Loc:Off    TP:Off    16-04-2012    16:12:31

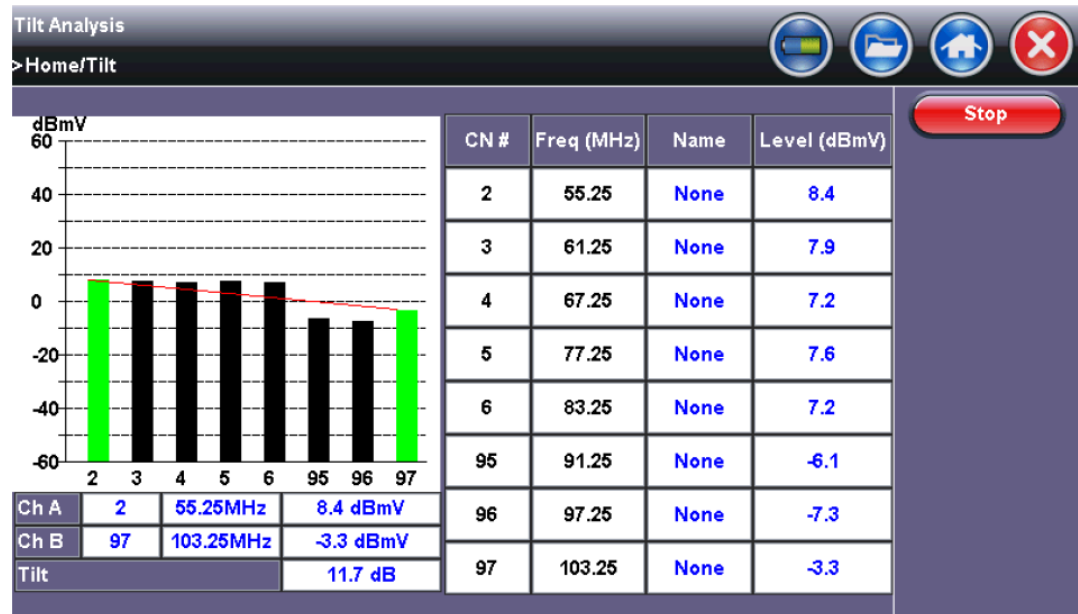
Installation Check  
Home/Installation Check

Analog				Digital			
2	55.2500	98	109.2750	116	747	124	795
3	61.2500	99	115.2750	117	753	125	801
4	67.2500	14	121.2625	118	759	126	807
5	77.2500	15	127.2625	119	765	127	813
6	83.2500	16	133.2625	120	771	128	819
95	91.2500	17	139.2500	121	777	129	825
96	97.2500	18	145.2500	122	783	130	831
97	103.2500	19	151.2500	123	789	131	837

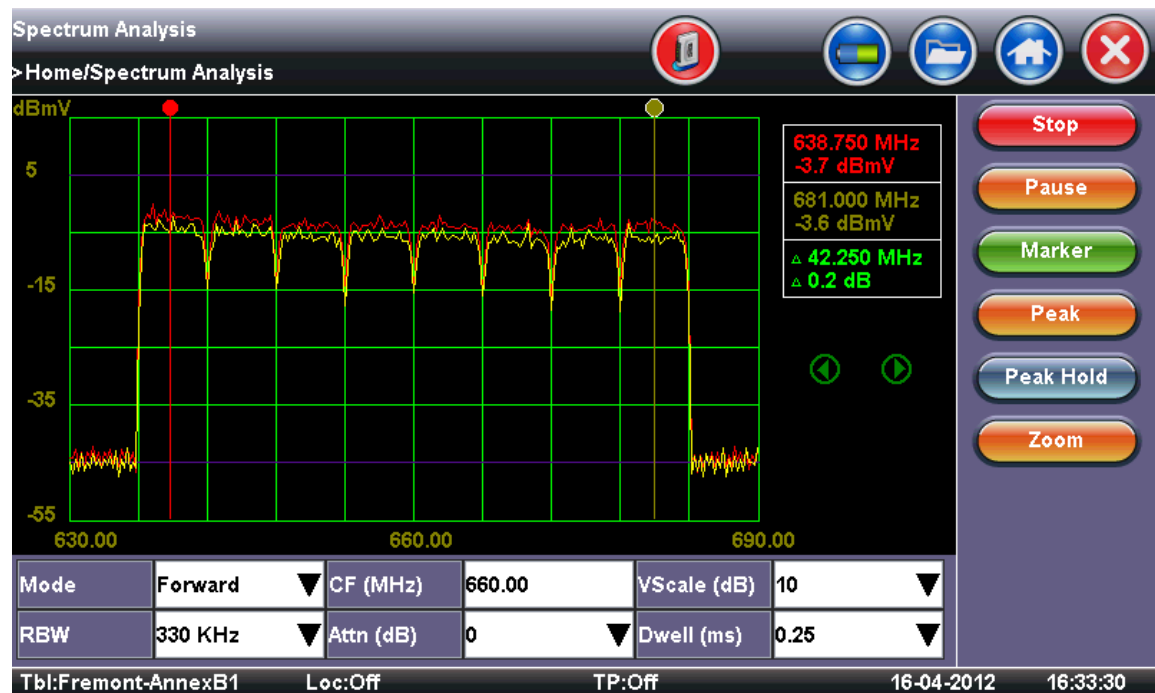
Buttons: Analog, Digital, A&D, Save



- Used to check the channel levels at the lowest and highest frequencies
- Level variations across the frequency spectrum are indicative of distortion.
- Efficient tool for balancing distribution amplifiers.
- Useful to identify excessive cable lengths at the customer premises



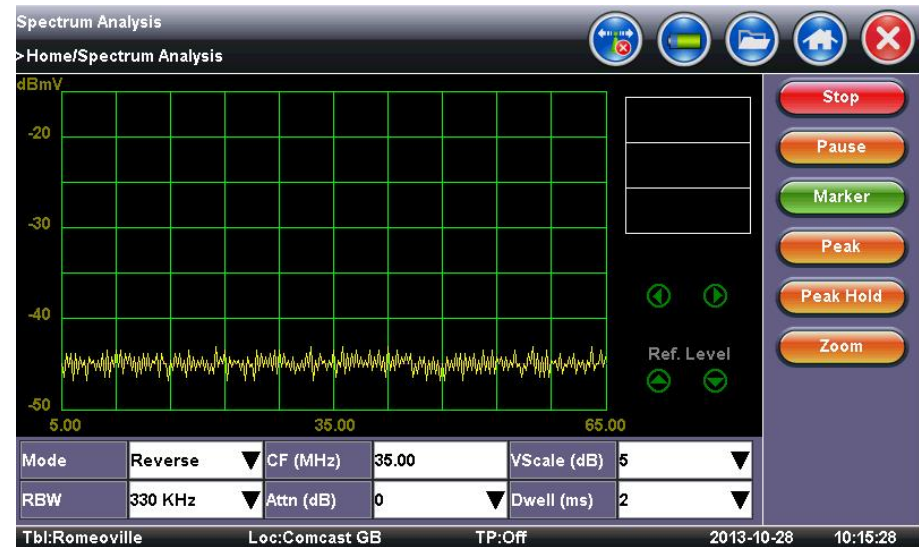
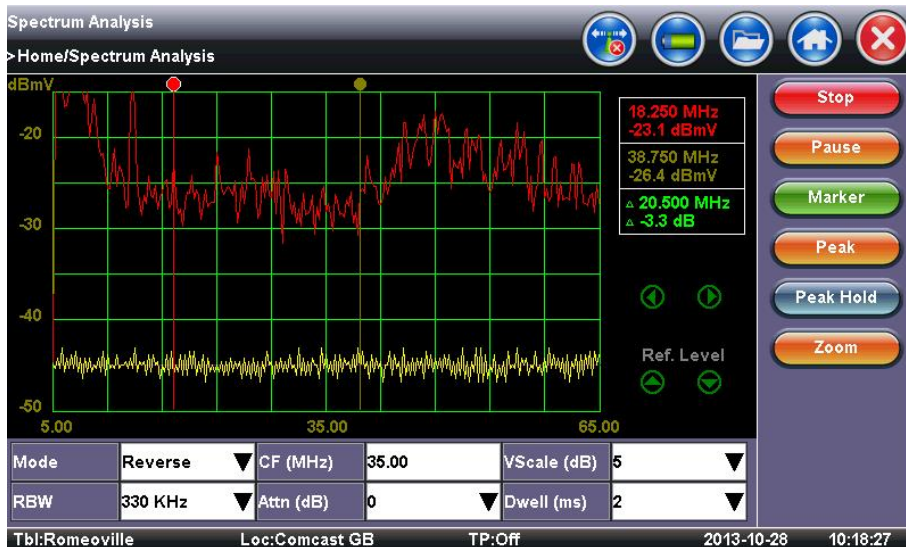
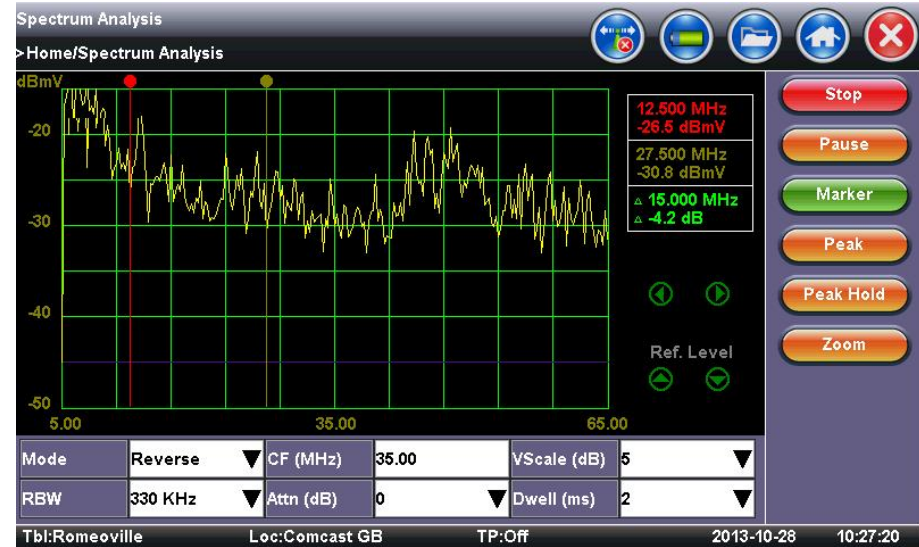
- Provides a frequency domain view of the signal
- Convenient way to measure the amplitude of digitally modulated carriers
- Troubleshoot ingress in both Forward and Reverse paths.



# Ingress on Digital Video & HSD Services

- Macro Blocking
- Freeze Frame
- High speed data problems (Dropped calls)
- Network Transmission Issues (Robotic Voice)
- Slow Consumer Internet
- Business Services Reliability

- Check for ingress on the drop cable
- Use the Max Hold

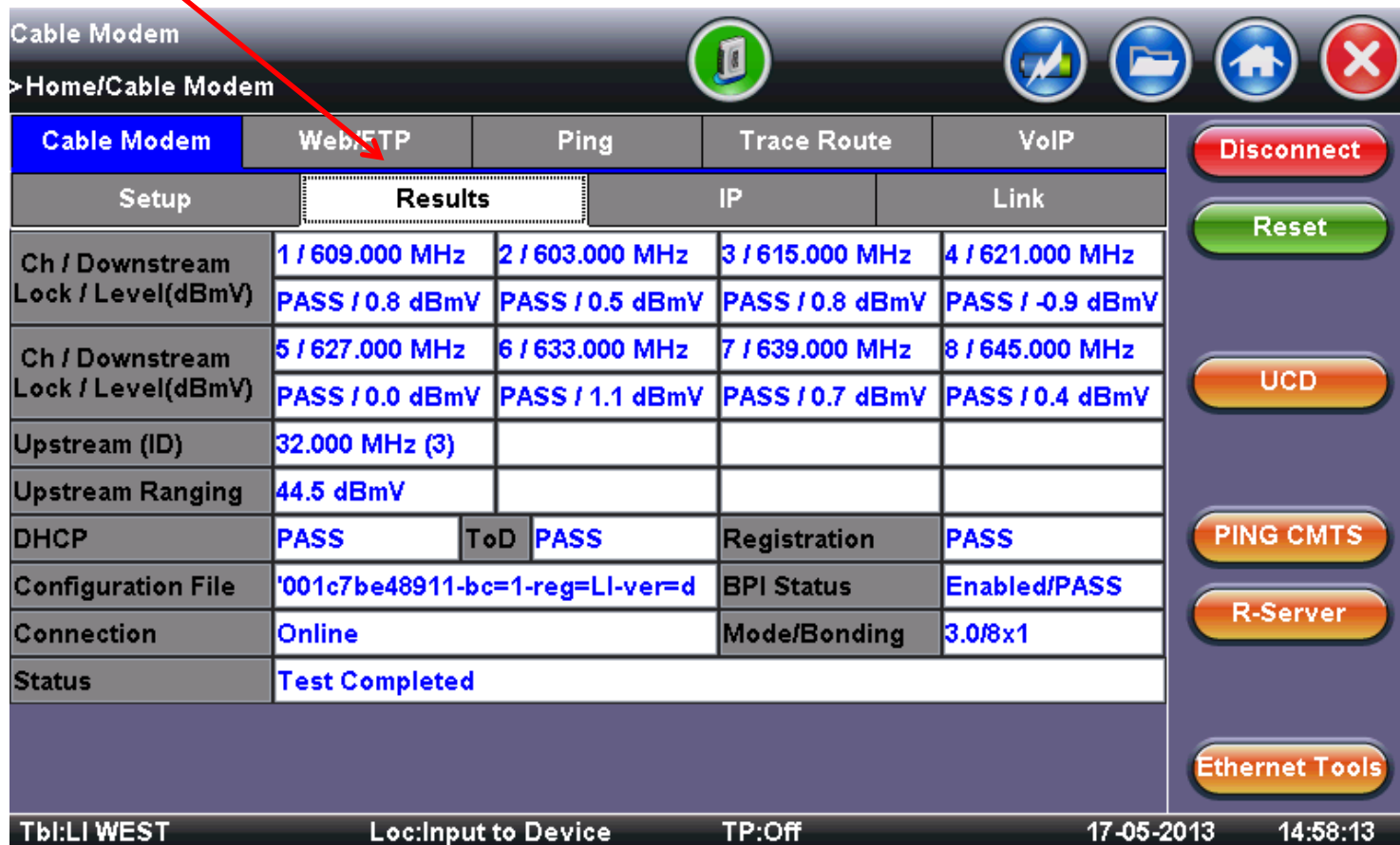


# Alternative Maintenance Techniques

- High Pass Filters
  - Attenuate Return Path Noise and Ingress coming from the subscriber premise
  - Isolate entertain services from data services
- Return Path Attenuators
  - Increase the tap loss in the return path only
  - Equalize the loss for subscriber devices and increase isolation between subscriber premise and cable system
- Drop Testing
  - Testing the integrity of the subscriber wiring

# HSD Troubleshooting Tips

- Check the DS and US power levels
- **Results** should be displayed



The screenshot shows a web-based interface for a Cable Modem. A red arrow points to the 'Results' tab in the 'Web/FTP' section. The interface includes a top navigation bar with icons for Home, Back, and Exit. Below the navigation bar is a menu with 'Cable Modem', 'Web/FTP', 'Ping', 'Trace Route', and 'VoIP'. The 'Web/FTP' section is expanded to show 'Setup', 'Results', 'IP', and 'Link' tabs. The 'Results' tab is active, displaying a table of test results. On the right side, there are several buttons: 'Disconnect', 'Reset', 'UCD', 'PING CMTS', 'R-Server', and 'Ethernet Tools'. At the bottom, there is a status bar with information like 'Tbl:LI WEST', 'Loc:Input to Device', 'TP:Off', '17-05-2013', and '14:58:13'.

Setup	Results	IP	Link
Ch / Downstream Lock / Level(dBmV)	1 / 609.000 MHz PASS / 0.8 dBmV	2 / 603.000 MHz PASS / 0.5 dBmV	3 / 615.000 MHz PASS / 0.8 dBmV
Ch / Downstream Lock / Level(dBmV)	4 / 621.000 MHz PASS / -0.9 dBmV	5 / 627.000 MHz PASS / 0.0 dBmV	6 / 633.000 MHz PASS / 1.1 dBmV
Ch / Downstream Lock / Level(dBmV)	7 / 639.000 MHz PASS / 0.7 dBmV	8 / 645.000 MHz PASS / 0.4 dBmV	
Upstream (ID)	32.000 MHz (3)		
Upstream Ranging	44.5 dBmV		
DHCP	PASS	ToD PASS	Registration PASS
Configuration File	'001c7be48911-bc=1-reg=LI-ver=d	BPI Status	Enabled/PASS
Connection	Online	Mode/Bonding	3.0/8x1
Status	Test Completed		

Cable Modem

> Home/Cable Modem

Cable Modem	Web/FTP	Ping	Trace Route	VoIP
Setup	Results	IP	Link	
Downstream (Ch)	609.00	603.00	615.00	621.00
Symbol Rate	5.361 MSps	5.361 MSps	5.361 MSps	5.361 MSps
Modulation	256 QAM	256 QAM	256 QAM	256 QAM
Level	-2.9 dBmV	-3.1 dBmV	-2.8 dBmV	-4.6 dBmV
SNR (dB)	41.2	41.1	41.0	40.3
Pre-BER	0.0e+00	0.0e+00	0.0e+00	
Pre-Error Seconds	0	0	0	
Post-BER	0.0e+00	0.0e+00	0.0e+00	
Post-Error Seconds	0	0	0	

Page 1 of 3

Tbl:LI WEST      Loc:Input to Device      TP:Off

Cable Modem

> Home/Cable Modem

Cable Modem	Web/FTP	Ping	Trace Route	VoIP
Setup	Results	IP	Link	
Upstream UCD	3			
Frequency	32.000 MHz			
Modulation	QAM64			
Level	48.0 dBmV			
Symbol Rate	5.120 MSps			

Page 3 of 3

Tbl:LI WEST      Loc:Input to Device      TP:Off

Ethernet Tools

17-05-2013      14:53:55



# Cable Modem Is Online Verify IP Connectivity

- Go to the 'Ping' tab and run a quick Ping test

Press 'Start' and confirm that IP Packets are received.

Setup		Result	
Profile	Default		
Destination	www.google.com		
Number of Pings	<input type="checkbox"/> Continuous Ping		
	10		
Length	64	Pings/Sec	1
Time Out (ms)	1000		

Setup		Result	
<b>PING: PASS</b>			
Destination	74.125.224.115		
Sent	10		
Received	10		
Unreachable	0		
Missing	0		
Round Trip (ms)			
Current	62.896	Average	64.600
MIN	60.592	MAX	81.872

*Note: If the PING packets are not received, it is likely the meter's Cable Modem has not been provisioned properly and cannot go beyond the Walled Garden/Brick.*

> Home/Cable Modem

Cable Modem	Web/FTP	Ping	Trace Route	VoIP
Setup		Result		
Mode	VeTest			
Provider	CableVision			
VeTest Server	Parsippany1			
List file version	16			

Start

Update List

Ethernet Tools

Tbl:Wingdale      Loc:Outlet      TP:Splitter      26-03-2013      21:46:40

> Home/Cable Modem

Cable Modem	<b>Web/FTP</b>	Ping	Trace Route	VoIP
Setup		Result		
CableVision   Bethpage1   bethpage1.speedtest.optimumlightpath.com   65.51.228.155				
Status	PASS			
Connection Time	10 ms			
Total Data Transfer Time	5496 ms			
PING Test				
Ping Response	PASS	7.300 ms		
Throughput	Download		Upload	
Current	90.490 Mbps		14.205 Mbps	
Min	87.749 Mbps		13.882 Mbps	
Max	90.490 Mbps		14.205 Mbps	
Average	89.325 Mbps		13.976 Mbps	

Start

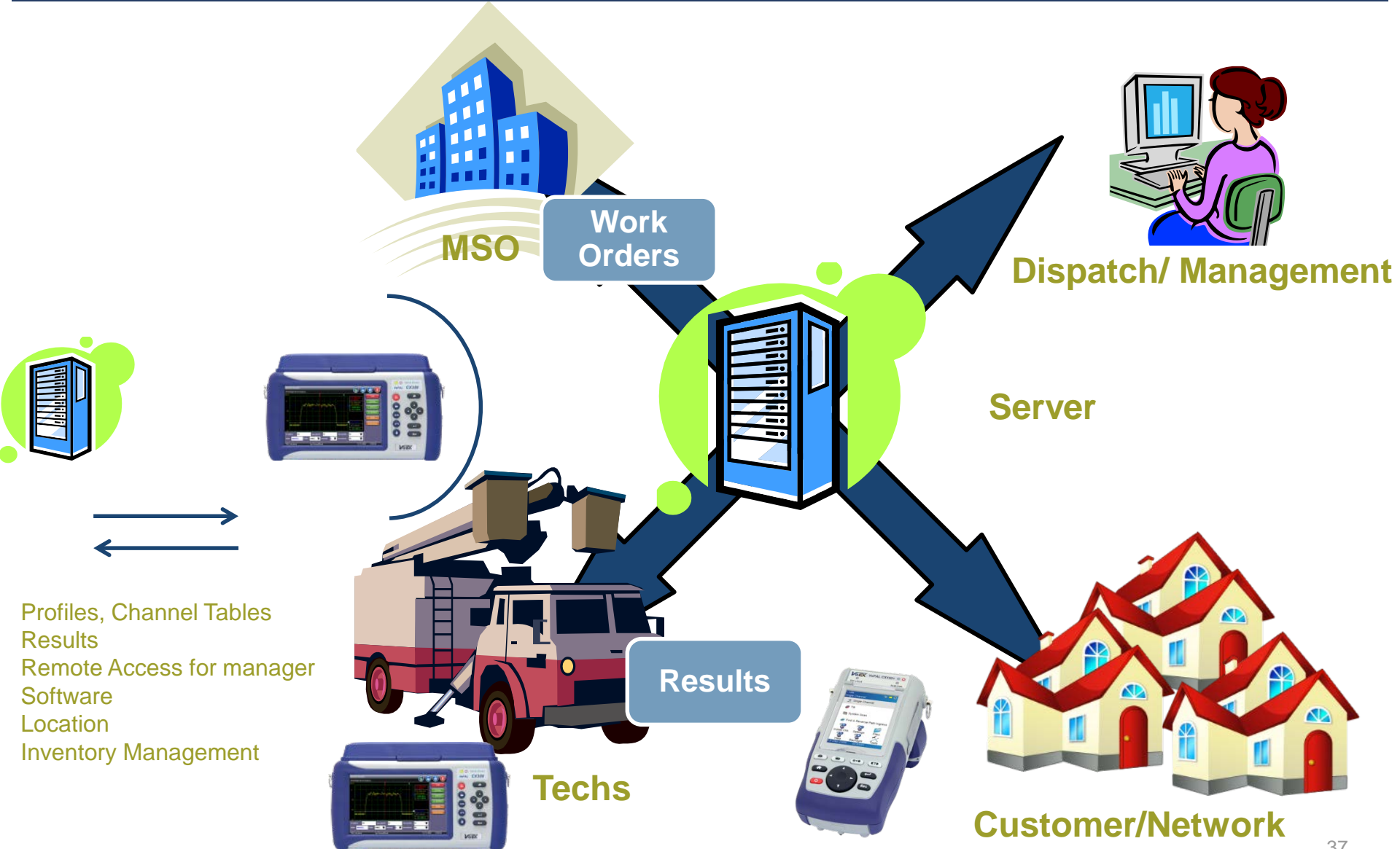
Update List

Ethernet Tools

Tbl:Standard      Loc:Tap      TP:Off      19-04-2013      17:02:19

# How To Automate the Home Installation Process (HIP)

# Home Installation Process (HIP)



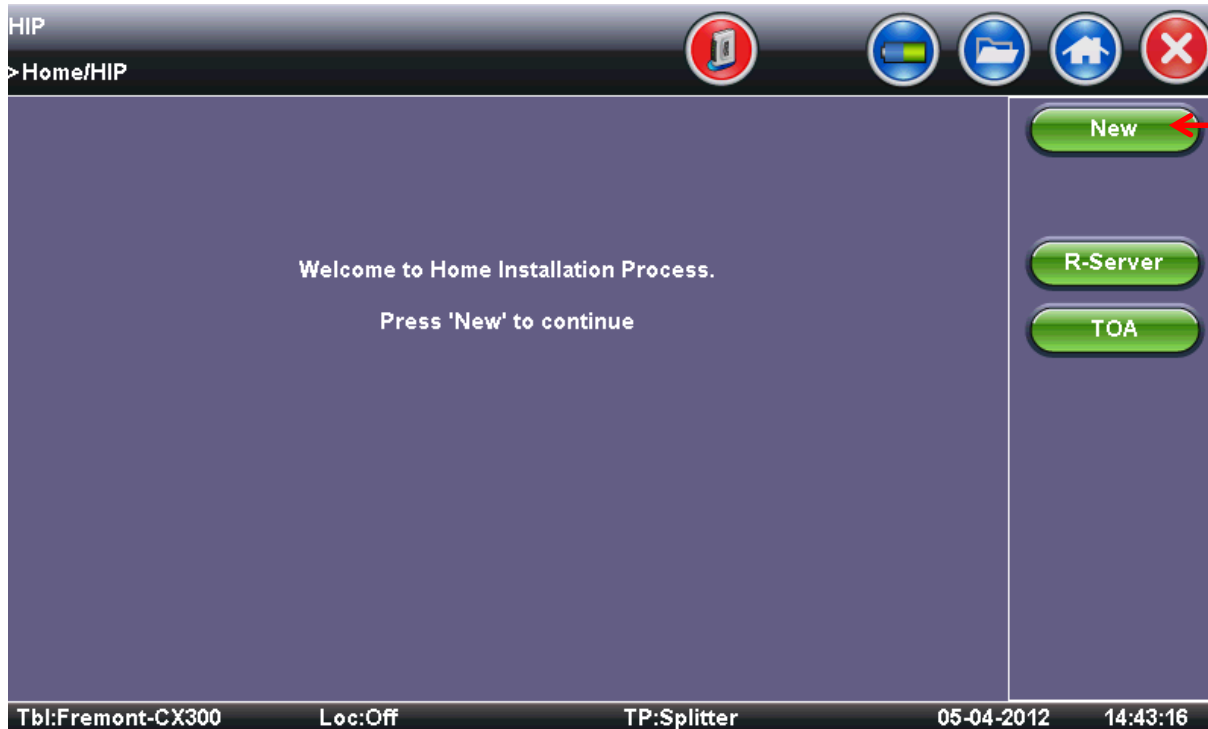
# Create Work Orders

- New Installations
- Re-Connections
- Upgrades
- Trouble calls

***Home Installation Process (HIP) is the completion of a work order for a job professionally done, properly documented and easy accessible***

- Auto test Macro functions
  
- Uploading test results to server
  - a) Passed/failed or failed only
  - b) Referencing work order
  - c) Technician ID
  - d) Date and time of saved tests
  - e) Current location
  - f) Other pertinent information
  
- Access to test results
  - a) Supervisors
  - b) System Managers
  - c) Regional directors
  - d) Corporate operations

**Step 1:** Go to the Home Menu and press the 'HIP' Shortcut key.



**Step 2:** Press the 'New' key.



**Step 3:** Select your Home Certification 'Profile'.

HIP  
> Home/HIP

Mode	Auto Test
Profile	FRE_AB_Chi_NoVP ▼
Job ID	290998816_308
Account #	261695206

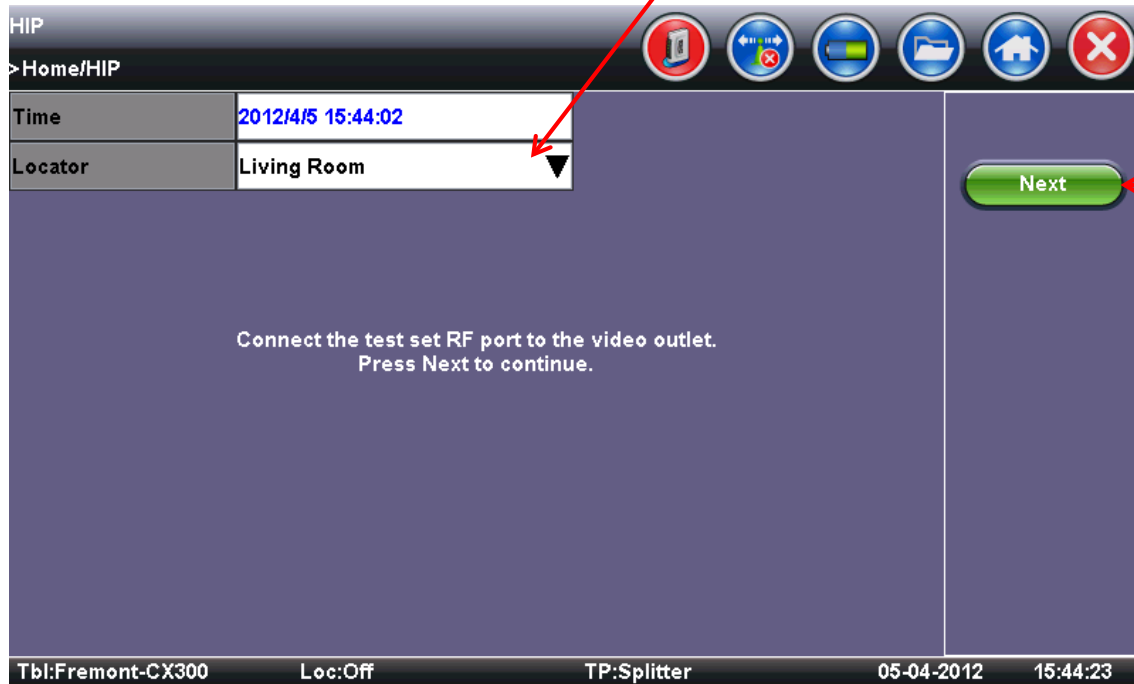
You are currently set with a two-way splitter. If you do not use a two-way splitter please select NO.

Yes     No

Tbl:Fremont-CX300    Loc:Off    TP:Splitter    05-04-2012    15:43:51

**Step 4:** Press 'Next'.

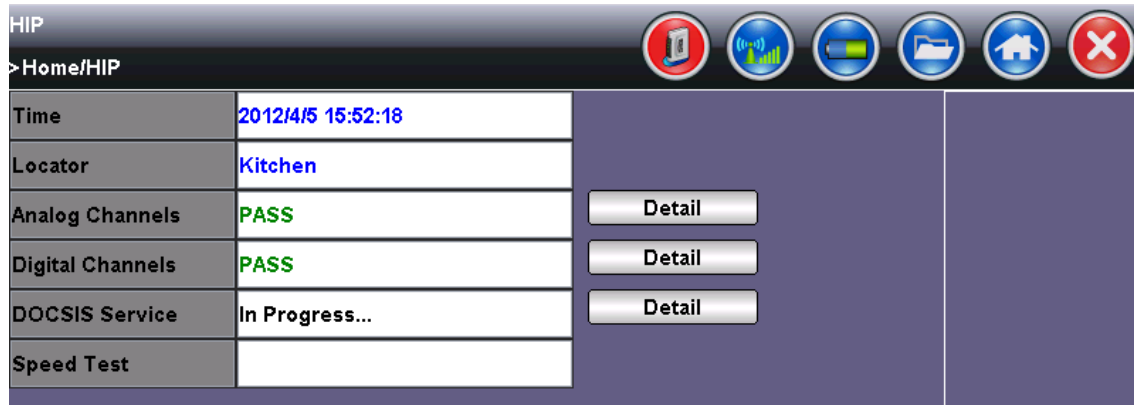
**Step 5:** Select your '**Locator**'. This is the location of where you are taking your measurements.



**Step 6:** Press '**Next**'.

The HIP / Home Certification Auto Test will begin.

- Each major test portion will report status as the HIP test proceeds.



HIP

>Home/HIP

Time	2012/4/5 15:52:18	
Locator	Kitchen	
Analog Channels	PASS	Detail
Digital Channels	PASS	Detail
DOCSIS Service	In Progress...	Detail
Speed Test		

- You can press the 'Detail' key next to each test portion to see the test results.



HIP

>Home/HIP

Time	2012/4/5 16:05:00	
Locator	Kitchen	
Analog Channels	PASS	Detail
Digital Channels	PASS	Detail
DOCSIS Service	PASS	Detail
Speed Test	Done	Detail

Tbl:Fremont

Next

Redo

Tbl:Fremont-CX300    Loc:Off    TP:Off    05-04-2012    16:09:08

- Step 7:** When all tests are complete, press 'Next'.

- The Home Cert / HIP Test is Complete

**Step 8:** Press '**Save&Upload**' to immediately upload your test results to the R-Server.

Or, Press '**Save**' to upload at a later time.

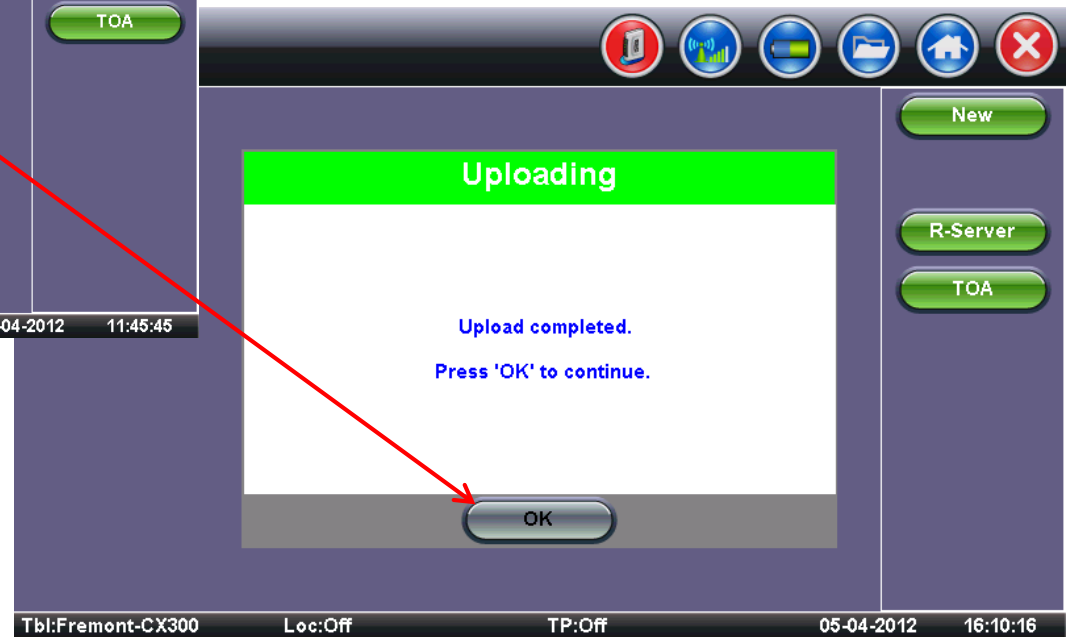
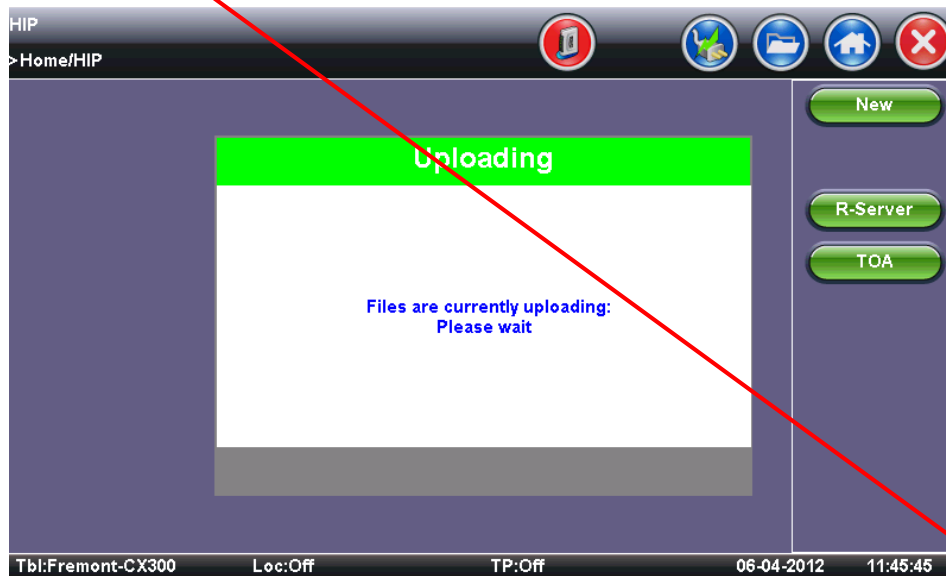
**Step 9:** Final chance to add some comments before you save.

Press '**OK**'



**Step 10:** The final step is the *'Upload completed'* confirmation message.

Press **'OK'** and the job is done.



- Once the job is completed, capture the customer's signature.





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## Home Installation Process Certification

## Benefits of a Certified Installation

- Maintain High Performance of Signals
- Provide High Level of Signals Reliability
- Preserve the Integrity of Drop & Cabling
- Reduce Repeated Truck Rolls
- Reduce Service Calls
- Creating Workforce Database
- Enhancing Customer Satisfaction





# Subjective & Objective Procedures

- Drop must be properly bonded
- Proper identification tagging on the drop near tap
- All open ports must be terminated
- Tap pedestal must be locked
- Routing and attachments follow industry installation guidelines
- SDU's with triple play services must use RG-6 or greater for drop
- Outside lines must use weather-sealed compression fittings

# Subjective & Objective Procedures

- Drops must be free of splices between pole hooks
- All digital STB must be checked to make sure they are responding
- Inspect the in home network wiring, tighten connectors
- All external drop splitters must be sheltered with a SDU house box
- Egress & Ingress must be conducted on the line and in the home
- Home Certification measurements must be in compliance with company's procedures and standards

## Example of Home Installation Process (HIP) Parameters

Location (Tap)	Pass/Fail	
	Minimum	Maximum
Video RF level	+12dBmv	+28dBmv
Delta Video/Audio	10.0dB	22.0dB
Digital level (256 QAM)	+6dBmv	+22dBmv
Digital level (64 QAM)	+2dBmv	+18dBmv
MER (256 QAM)	34dB	
MER (64QAM)	29dB	
Pre BER		1.0E-8
Post BER		1.0E-9
CM transmit level	+40dBmv	+50dBmv
Leakage		20 $\mu$ v/m
Ingress	Depending on US modulation type	

## Example of Home Installation Process (HIP) Parameters

Location (Ground Block)	Pass/Fail	
	Minimum	Maximum
Video RF level	+6dBmv	+22dBmv
Delta Video/Audio	10.0dB	22.0dB
Digital level (256 QAM)	0dBmv	+16dBmv
Digital level (64 QAM)	-4dBmv	+12dBmv
MER (256 QAM)	33dB	
MER (64QAM)	28dB	
Pre BER		1.0E-8
Post BER		1.0E-9
CM transmit level	+38dBmv	+52dBmv
Leakage		20 $\mu$ v/m
Ingress	Depending on US modulation type	

## Example of Home Installation Process (HIP) Parameters

Location (Outlet)	Pass/Fail	
	Minimum	Maximum
Video RF level	-2dBmv	+14dBmv
Delta Video/Audio	10.0dB	22.0dB
Digital level (256 QAM)	-8dBmv	+8dBmv
Digital level (64 QAM)	-12dBmv	+4dBmv
MER (256 QAM)	33dB	
MER (64QAM)	28dB	
Pre BER		1.0E-8
Post BER		1.0E-9
CM transmit level	+35dBmv	+50dBmv
Leakage		20 $\mu$ v/m
Ingress	depending on US modulation type	

## **Repeated truck rolls can be reduced by:**

Educating Technicians on Digital Transmission

Establishing Corporate Procedures & Standards

Achieving Automated Results (Centralized Server)

Investing on Effective Test Instrument Tools

Accessing Results with Historical Data

Embracing the Corporate HIP Process

Allowing Personnel to Participate to HIP Program

- Digital Troubleshooting
  - Digital Power
  - BER
  - MER
  - Adaptive EQ
  
- Return Path Ingress
  - Using the spectrum analyzer
  - How to identify noise/ingress

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